

September 1, 2017

To Our Most Valued Customers

Simard has always considered our customers as partners in every aspect of our business relationship. Every decision that we take is in consideration of your present and future needs. Our responsibility is to provide you with the most efficient service possible in all your logistic requirements.

In light of numerous changes in Customs regulation and rising labour and building cost for CFS's (Customs Sufferance warehouses ) in Canada. In order to continue providing added value service to you and your customers.

We have decided to change our terms and rate regarding sufferance cargo storage. Consequently, Simard will be reducing it's free time from 5 business days to 4 business days effective September 30, 2017

This will allow our warehouses to reduce space allocation while shipping out your cargos more effectively.

**MONTREAL / TORONTO / VANCOUVER**  
**SUFFERANCE STORAGE OCEAN CARGO**

*Free time from day of unloading: 4 business days  
\$3.05 per 100kgs , Minimum \$35.00 per day.*

\*Levy is applied using the criteria of 1 CBM = 300 kg

We thank you for your continued patronage, and we remain at your convenience should you require more details

Your Very Truly,  
Simard Transport

Joe Vannelli  
Vice President Sales

